Audited Consolidated Financial Statements
and Supplementary Information

INTERFAITH WORKS, INC. & AFFILIATE

June 30, 2019

Contents

TATE
&
TRYON
A Professional Corporation
Certified Public
Accountants
and Consultants

Independent Auditor's Report on the Consolidated Financial Statements

To the Board of Directors
Interfaith Works, Inc. & Affiliate

We have audited the accompanying consolidated financial statements of Interfaith Works, Inc. & Affiliate (the Organization), which comprise the consolidated statement of financial position as of June 30, 2019, and the related consolidated statements of activities, functional revenue and expense, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Interfaith Works, Inc. & Affiliate as of June 30, 2019, and the consolidated changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

2021 L Street, NW
Suite 400
Washington, DC
20036
Telephone
202/293-2200
Facsimile
202/293-2208
www.tatetryon.com

Summarized Comparative Information

We have previously audited the Organization's 2018 consolidated financial statements, and we expressed an unmodified opinion on those audited consolidated financial statements in our report dated December 11, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2018, is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

Adoption of Accounting Standards Update 2016-14

As described in Note A to the financial statements, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities* (ASU 2016-14). As required by the FASB, the Organization adopted the provisions of ASU 2016-14 during the year ended June 30, 2019. In addition to changes in terminology used to describe categories of net assets throughout the financial statements, a new disclosure was added regarding the liquidity and availability of resources. There was no change in the Organization's previously reported change in net assets as a result of the adoption of the ASU. Our opinion is not modified with respect to this matter.

Tate & Tryon

Washington, DC
November 25, 2019

Consolidated Statements of Financial Position

June 30,		2019		2018
Assets				
Cash and cash equivalents	**$**	**578,145**	$	1,233,426
Receivables		**623,950**		522,646
Prepaid expenses and other assets		**55,354**		52,570
Property and equipment		**1,064,809**		1,145,617
Total assets	**$**	**2,322,258**	$	2,954,259
Liabilities and net assets				
Liabilities				
Accounts payable and accrued expenses	**$**	**310,043**	$	297,914
Refundable advances		**11,700**		56,700
Forgivable notes payable		**588,470**		588,470
Notes payable		**827,736**		1,154,738
Total liabilities		**1,737,949**		2,097,822
Commitments and contingencies		**-**		-
Net assets				
Without donor restrictions		**497,876**		673,380
With donor restrictions		**86,433**		183,057
Total net assets		**584,309**		856,437
Total liabilities and net assets	**$**	**2,322,258**	$	2,954,259

Consolidated Statements of Activities

Year Ended June 30,	2019	2018
Activities without donor restrictions		
Revenue and support		
Donated goods, facilities, and services	**$ 9,937,710**	$ 9,115,626
Federal, state, and county contracts	**4,252,414**	4,464,500
Contributions	**680,014**	747,283
Rental income	**245,275**	266,780
Program income	**149,135**	165,708
Investment income	**274**	3,656
	15,264,822	14,763,553
Special events	**102,776**	112,064
Less costs of direct benefits to donors	**(19,246)**	(18,871)
	83,530	93,193
Net assets released from restriction	**551,402**	386,084
Total revenue and support	**15,899,754**	15,242,830
Expense		
Program services		
Interfaith Clothing Center	**8,275,553**	7,390,128
Homeless Services	**5,525,719**	5,673,225
Interfaith Housing Coalition	**324,900**	412,702
Vocational Services	**318,169**	270,972
Connections	**244,018**	163,081
Emergency Assistance Coalition	**168,046**	161,475
Friends in Action	**151,393**	139,000
Network	**70,919**	73,281
Other	**2,336**	3,300
Total program services	**15,081,053**	14,287,164
Supporting services		
General and administrative	**586,897**	675,572
Development	**407,308**	422,635
Total supporting services	**994,205**	1,098,207
Total expense	**16,075,258**	15,385,371
Change in net assets without donor restrictions from operations	**(175,504)**	(142,541)
Gain on sales of property and equipment	**-**	401,217
Gain on sale of interest in LLC	**-**	28,032
Change in net assets without donor restrictions	**(175,504)**	286,708
Activities with donor restrictions		
Contributions	**454,778**	502,790
Net assets released from restriction	**(551,402)**	(386,084)
Change in net assets with donor restrictions	**(96,624)**	116,706
Change in net assets	**(272,128)**	403,414
Net assets, beginning of year	**856,437**	453,023
Net assets, end of year	**$ 584,309**	$ 856,437

Interfaith Works, Inc. & Affiliate

Consolidated Statement of Functional Revenue and Expense

Year Ended June 30, 2019 with 2018 Totals

	Program Services									Supporting Services			
	Interfaith Clothing Center	Homeless Services	Interfaith Housing Coalition	Vocational Services	Connections	Emergency Assistance Coalition	Friends in Action	Network	Other	General and Administrative	Development	2019 Total	2018 Total
Revenue and support													
Donated goods, facilities, and services	$ 7,987,517	$ 1,732,478	$ 33,521	$ 77,220	$ 11,120	$ 18,453	$ 42,806	$ -	$ -	$ -	$ 34,595	$ 9,937,710	$ 9,115,626
Federal, state, and county contracts	88,826	3,588,310	-	97,454	36,119	132,217	53,450	50,851	-	205,187	-	4,252,414	4,464,500
Contributions	78,320	39,871	4,341	63,200	187,950	2,165	64,481	14,450	-	487,956	192,058	1,134,792	1,250,073
Rental income	-	-	245,275	-	-	-	-	-	-	-	-	245,275	266,780
Program income	17,953	110,510	-	-	50	10,000	6,000	145	-	4,477	-	149,135	165,708
Investment income	-	36	48	-	-	-	-	-	-	190	-	274	3,656
Gains on sales of property and equipment	-	-	-	-	-	-	-	-	-	-	-	-	401,217
Gain on sale of interest in LLC	-	-	-	-	-	-	-	-	-	-	-	-	28,032
	8,172,616	5,471,205	283,185	237,874	235,239	162,835	166,737	65,446	-	697,810	226,653	15,719,600	15,695,592
Special events	-	-	-	-	-	-	-	-	-	-	102,776	102,776	112,064
Less costs of direct benefits to donors	-	-	-	-	-	-	-	-	-	-	(19,246)	(19,246)	(18,871)
	-	-	-	-	-	-	-	-	-	-	83,530	83,530	93,193
Total revenue and support	8,172,616	5,471,205	283,185	237,874	235,239	162,835	166,737	65,446	-	697,810	310,183	15,803,130	15,788,785
Expense													
Donated goods and services	7,836,850	523,376	12,595	66,450	2,750	14,765	21,880	-	-	-	34,595	8,513,261	7,426,948
Salaries and wages	194,200	2,385,713	114,270	167,036	103,853	61,132	81,921	39,307	-	320,049	229,831	3,697,312	3,862,316
Donated facilities	150,667	1,209,102	20,926	10,770	8,370	3,688	20,926	-	-	-	-	1,424,449	1,688,678
Client support	10,089	537,326	46,113	10,015	102,044	7,287	752	-	-	8,745	-	722,371	654,727
Taxes and related benefits	28,231	415,471	16,663	30,556	16,348	9,359	12,615	11,766	-	88,419	33,736	663,164	677,487
Professional fees	-	98,394	100	-	-	-	-	3,500	-	37,864	30,790	170,648	149,581
Depreciation and amortization	4,230	46,394	36,310	2,512	1,498	2,747	1,249	764	-	11,933	5,920	113,557	127,876
Computers and furniture	13,152	42,244	-	12,590	1,392	1,518	2,904	3,110	2,275	8,453	13,675	101,313	99,441
Rent and utilities	-	51,939	55	-	-	5,274	402	5,107	-	23,134	12,838	98,749	107,289
Repairs and maintenance	11,265	65,966	602	5,051	2,105	547	1,723	447	-	3,475	1,215	92,396	89,941
Telephone and communications	5,816	45,534	2,398	5,864	2,376	1,529	2,357	1,543	-	5,312	2,863	75,592	78,472
Accounting, audit, and finance	2,874	31,684	1,983	1,847	1,255	1,695	999	720	-	25,203	4,001	72,261	67,868
Grants to others	-	-	-	-	-	54,226	-	-	-	-	-	54,226	52,046
Interest	-	-	27,265	-	-	-	-	-	-	19,340	-	46,605	57,929
Printing and production	6,090	16,414	28	916	241	530	165	1,878	-	1,445	16,795	44,502	46,517
Personnel-related expenses	399	12,638	220	786	228	207	146	121	-	20,882	6,327	41,954	49,803
Homeowners association fees	-	-	34,706	-	-	-	-	-	-	3,967	-	38,673	41,775
Insurance	3,069	18,881	1,006	943	562	1,028	470	286	-	3,151	2,219	31,615	30,418
Office and supplies	7,139	8,079	614	669	628	448	331	291	-	2,707	2,220	23,126	31,827
Travel and transportation	472	12,593	3,105	1,445	199	50	2,403	277	23	559	532	21,658	19,213
Conferences and meetings	-	221	-	622	-	1,822	-	1,516	38	85	3,287	7,591	7,689
Property taxes and licenses	125	651	5,672	-	-	-	-	-	-	946	-	7,394	7,630
Postage and delivery	552	2,109	269	97	169	194	150	191	-	1,228	1,834	6,793	4,352
Event expenses	333	-	-	-	-	-	-	95	-	-	4,630	5,058	2,131
Bad debt	-	990	-	-	-	-	-	-	-	-	-	990	-
Newsletter	-	-	-	-	-	-	-	-	-	-	-	-	3,417
Total expense	8,275,553	5,525,719	324,900	318,169	244,018	168,046	151,393	70,919	2,336	586,897	407,308	16,075,258	15,385,371
Change in net assets	**$ (102,937)**	**$ (54,514)**	**$ (41,715)**	**$ (80,295)**	**$ (8,779)**	**$ (5,211)**	**$ 15,344**	**$ (5,473)**	**$ (2,336)**	**$ 110,913**	**$ (97,125)**	**$ (272,128)**	**$ 403,414**

Consolidated Statements of Cash Flows

Year Ended June 30,	2019	2018
Cash flows from operating activities		
Change in net assets	$ (272,128)	$ 403,414
Adjustments to reconcile change in net assets to net cash (used in) provided by operating activities		
Net gain on investments	-	(2,091)
Bad debt	990	-
Depreciation and amortization	113,557	127,876
Gain on sales of property and equipment	-	(401,217)
Gain on sale of interest in LLC	-	(28,032)
Changes in assets and liabilities		
Receivables	(102,294)	(48,051)
Prepaid expenses and other assets	(2,784)	24,630
Accounts payable and accrued expenses	12,129	(18,759)
Refundable advances	(45,000)	56,700
Total adjustments	(23,402)	(288,944)
Net cash (used in) provided by operating activities	(295,530)	114,470
Cash flows from investing activities		
Proceeds from sale of investments	-	348,478
Purchases of investments	-	(9,887)
Proceeds from sales of property and equipment	-	636,749
Purchases of property and equipment	(32,749)	(91,002)
Proceeds from sale of interest in LLC	-	28,032
Net cash (used in) provided by investing activities	(32,749)	912,370
Cash flows from financing activities		
Net (repayment) borrowings under the line-of-credit	(265,000)	-
Principal payments on notes payable	(62,002)	(165,829)
Net cash used in financing activities	(327,002)	(165,829)
Net (decrease) increase in cash and cash equivalents	(655,281)	861,011
Cash and cash equivalents, beginning of year	1,233,426	372,415
Cash and cash equivalents, end of year	$ 578,145	$ 1,233,426
Supplemental disclosures of cash flow information		
Donated stock liquidated to cash	$ -	$ 8,665
Gift card donations	$ 975	$ 9,689
Cash paid during the year for interest	$ 46,605	$ 58,377

See notes to the consolidated financial statements.

A. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization: Interfaith Works, Inc. (IW), a non-profit corporation, was established in 1972 and incorporated in 1978 under the laws of the State of Maryland. IW is a non-sectarian interfaith coalition of more than 165 affiliated congregations of diverse faiths, working together to meet the needs of the poor and homeless in Montgomery County, Maryland. IW's programs shelter, clothe, and feed their neighbors in need and provide supportive services with the goal of helping them achieve self-sufficiency. IW is exempt from the payment of income taxes on its exempt activities under Section 501(c)(3) of the Internal Revenue Code and is classified as other than a private foundation under Section 509(a)(1).

The Interfaith Housing Coalition, Inc. (IHC) is a non-profit organization founded in 1987 under the laws of the State of Maryland. IHC provides permanent, supportive housing to formerly homeless families in 24 housing units scattered throughout the County. IHC is exempt from the payment of income taxes on its exempt purpose activities under Section 501(c)(3) of the Internal Revenue Code and is classified as other than a private foundation under Section 509(a)(1).

Principles of consolidation: The consolidated financial statements include the accounts of IW and IHC (the Organization). Significant intra-entity accounts and transactions have been eliminated in consolidation.

Basis of accounting: The Organization prepares its consolidated financial statements on the accrual basis of accounting. Consequently, revenue, other than contributions, is recognized when earned and expense when the obligation is incurred.

Use of estimates: Preparation of consolidated financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

Cash and cash equivalents: For financial statement purposes, the Organization considers demand deposits and money market accounts to be cash and cash equivalents.

Refundable advances: Refundable advances include contributions received for the Family Independence Initiative, a program the Organization has determined it would not pursue. Accordingly, these funds may be returned to the original donors or applied to other programs at the donor's request.

Contributions: Contributions are recorded as support without or with donor restrictions depending upon the existence and/or nature of any donor-imposed restrictions. When a restriction expires (that is, when a stipulated purpose restriction is accomplished or when a time restriction expires), net assets with donor restrictions are reclassified to net assets with donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions.

Donations of property and equipment are recorded as contributions at their estimated fair value at the date of donation. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as increases in the donor-restricted net assets. The Organization reclassifies net assets with donor restrictions to net assets without donor restrictions when the respective property and equipment acquired is placed in service.

Program income: Program income consists of rental payments and other fees for services provided to clients. Payments are recorded as revenue in the period earned or as services are performed.

A. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Costs of direct benefits to donors: IW conducts special events in which a portion of the gross proceeds represents both a contribution and a payment for the direct benefits received by the participant at the event. Typically, direct benefits to donors relate to the cost of meals and entertainment provided at special events.

Program services: A description of the Organization's significant program services are as follows:

Interfaith Clothing Center: Provides free clothing and household goods to 13,000 income-qualified residents each year, including nearly 6,000 children, through the distribution of millions of dollars' worth of donated items. The Interfaith Clothing Center also houses a Prepare to Impress Shop (professional clothing), distributes specialized items such as layettes to expectant mothers and brand-new backpacks filled with new school supplies to MCPS students.

Homeless Services:

Becky's House houses senior homeless women in an 8-bed home, providing 24-hour oversight and intensive case management to improve the overall health and stability of frail, higher-need individuals.

Carroll House Men's Shelter provided transitional shelter, meals and case management to 70 men annually in a 32-bed facility. Carroll House linked clients with Vocational Services and other resources needed to increase income, to become self-sufficient, and move on to more stable, permanent housing. During the year ended June 30, 2019, the Organization closed Carroll House Men's Shelter.

Interfaith Works Empowerment Center engages over 800 individuals in a day program with access to showers, laundry, support groups, and case management services to those experiencing homelessness. It also operates as a heating/cooling center during weather extremes. During the winter months, the Overflow Shelter opens to approximately 350 adults, providing a place to sleep on cold nights.

Interfaith Homes provides scattered-site apartments for 31 men and women who have previously experienced chronic homelessness. Interfaith Homes offers wrap around clinical and medical case management services that empower individuals to maintain income and housing.

Interfaith Works Housing Initiatives Program provides service coordination for 35 individuals housed in their own apartments through Montgomery County's Housing Initiative Program. The program provides wrap-around case management services including coordination of care, life skills development and tenancy support as well as community referrals.

Interfaith Works Residences provides 24-hour staff supported private living quarters to 21 men and women who previously have experienced long-term homelessness. Interfaith Works Residences offers a safe environment where residents can identify and overcome barriers to self-sufficiency and housing.

Interfaith Works Women's Center provides emergency shelter, meals and case management to approximately 250 women experiencing homelessness annually at a 70-bed facility. Interfaith Works Women's Center helps women overcome barriers by connecting them with community resources that empower them to overcome homelessness.

A. **ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED**

Watkins Mill House provides transitional housing to women who have experienced homelessness with behavioral health diagnoses in an 8-bed home, offering 24-hour support and case management. Watkins Mill House links clients to treatment, IW's vocational services, and other resources to help women gain the supports they need to move themselves to more stable, permanent housing.

Interfaith Housing Coalition: Provides permanent housing with supports for 13 families. Each family is engaged in intensive case management and works towards customized family action plan goals aimed at progressing to maximized independence.

Vocational Services: Engages 250 low-income and homeless individuals in job readiness classes, career counseling and training, and one-on-one job placement services.

Connections: Previously named Hand-to-Hand, Connections provides resource counseling to low income individuals and families. Connections provides referrals to programs within Interfaith Works as well as outside of the agency. Connections is also responsible for distributing emergency financial assistance for eviction prevention, utility cut-off prevention, and other unmet needs.

Emergency Assistance Coalition: Previously named Congregation & Community Emergency Support, Emergency Assistance Coalition leads a multi-agency collaboration of emergency assistance providers offering capacity building, financial assistance services and advocacy. Emergency Assistance Coalition impacts the lives of 30,000 financially fragile individuals and supports efforts to empower clients toward self-sufficiency; offers support to congregations through consultation, referral and training; and provides counseling, referrals, grants and loans to help individuals stay utility cut-offs, avoid eviction, and pay for other essential expenses and to facilitate multi-agency collaboration.

Friends in Action: Serves 40 families with 120 trained volunteer mentors divided into teams. Each family member works closely with a case manager to set individualized goals to improve essential living skills and stabilize areas of crisis. Mentor teams work with families for at least one year and often longer.

Network: Provides assistance to Montgomery County faith communities in meeting community needs including religious land use, neighbors in need, and responding to acts of violence or hate.

Other: Includes activities related to Education and Advocacy.

<u>*Supporting services:*</u> Supporting services descriptions are as follows:

General and Administrative: The general and administrative function supports the administrative areas of the Organization.

Development: The development function supports efforts to diversify its funding base, cultivate new funding sources and further engage current donors. In addition to managing the recruitment and retention of volunteers, the Development team is responsible for planning all fund-raising events throughout the year, such as the IW's Annual Run, and Caring Breakfast.

A. Organization and Summary of Significant Accounting Policies - Continued

Allocation of expense: The costs of providing various program and supporting services activities have been summarized on a functional basis in the consolidated statements of activities. Accordingly, certain costs have been allocated among the program and supporting services benefited. Salaries, benefits, other personnel-related expenses, depreciation, amortization, rent, utilities, and other expenses are allocated based on personnel count.

Measure of operations: The Organization's change in net assets without restrictions from operations excludes gain on sales of property and equipment, gain on sale of interest in LLC, and activities with donor restrictions.

Prior year summarized information: The consolidated financial statements include certain summarized comparative information in total, but not by function, for the year ended June 30, 2018. Such information does not include sufficient detail to constitute a presentation in conformity with U.S. GAAP. Accordingly, such information should be read in conjunction with the Organization's consolidated financial statements for the year ended June 30, 2018, from which the summarized information was derived.

Reclassifications: Certain accounts relating to the prior year have been reclassified to conform to the current-year presentation, with no effect on the previously reported change in net assets. Functional expense amounts reported in the consolidated statement of activities for the year ended June 30, 2018, were reclassified as follows:

	Previously Reported	**Reclassification**	**Currently Reported**
Program services			
Interfaith Clothing Center	$ 7,423,121	$ (32,993)	$ 7,390,128
Homeless Services	6,081,386	(408,161)	5,673,225
Interfaith Housing Coalition	413,002	(300)	412,702
Vocational Services	294,595	(23,623)	270,972
Connections	179,281	(16,200)	163,081
Emergency Assistance Coalition	177,898	(16,423)	161,475
Friends in Action	148,665	(9,665)	139,000
Network	81,150	(7,869)	73,281
Other	3,654	(354)	3,300
Supporting services			
General and administrative	115,582	559,990	675,572
Development	467,037	(44,402)	422,635
Total expense	**$ 15,385,371**	**$ -**	**$ 15,385,371**

Change in accounting policy: The Organization adopted FASB Accounting Standards Update (ASU) No. 2016-14, *Not-for-Profit Entities: Presentation of Financial Statements of Not-for-Profit Entities*, during the year ended June 30, 2019. ASU 2016-14 refreshes current accounting standards by simplifying the presentation of net assets on the face of the consolidated financial statements and a new disclosure was added related to liquidity and availability of resources.

Subsequent events: Subsequent events have been evaluated through November 25, 2019, which is the date the consolidated financial statements were available to be issued.

B. Concentrations

Credit risk: The Organization maintains demand deposits with commercial banks and money market funds with financial institutions. At times, certain balances held within these accounts may not be fully guaranteed or insured by the U.S. Government. The uninsured portions of cash and money market accounts are backed solely by the assets of the underlying institution. Therefore, the failure of an underlying institution could result in financial loss to the Organization.

County contracts: The Organization's revenue without donor restrictions, exclusive of in-kind contributions, included contracts and grant awards from Montgomery County, Maryland, approximating 64% of total revenue without donor restrictions for the years ended June 30, 2019 and 2018. If the Organization were to experience a reduction in funding from Montgomery County, the Organization's operations would be significantly affected.

C. Receivables

Receivables primarily consisted of amounts due related to services provided under contracts with Montgomery County and the State of Maryland. Receivables also included unconditional promises to give, a significant portion of which is expected to be received in less than one year. Therefore, promises to give have been recorded at net realizable value.

Receivables have been recorded at the gross amount due to the Organization with no allowance for doubtful receivables. Management periodically reviews the status of all receivables for collectability. Each balance is assessed based on management's knowledge of the amount due and the age of the balance. As a result of these reviews, balances deemed to be uncollectible are charged directly to bad debt expense. Management believes that the use of the direct write-off method approximates the results that would be presented if an allowance for bad debts had been recorded. Bad debt expense totaled $990 and $0 for the years ended June 30, 2019 and 2018, respectively.

Receivables consisted of the following at June 30,:

	2019	2018
Contracts and other receivables	$ 623,950	$ 502,646
Unconditional promises to give	-	20,000
	$ 623,950	**$ 522,646**

D. Liquidity and Availability of Resources

The Organization receives a significant amount of support from donors and considers contributions with donor restrictions related to ongoing programs as available to meet cash needs for general expenditures. The Organization manages its cash flows using the following three guiding principles: (1) operating within a prudent range of financial soundness and stability, (2) maintaining adequate liquid assets to fund near-term operating needs, and (3) maintaining sufficient reserves so that long-term obligations will be discharged.

The Organization’s liquidity policy requires that current financial assets less current liabilities equal at least one month of operating expense. The Organization’s reserve policy requires that undesignated net assets without donor restrictions at the end of each quarter equal at least 15 to 30 days of projected subsequent period disbursements. To achieve these policy requirements, the Organization forecasts future cash flow needs, monitors liquidity monthly, and monitors reserves quarterly. In the event the Organization needs to utilize board-designated net assets without restriction, the Board of Directors would be required to authorize such use.

The following provides a summary of financial assets available for general expenditures within one year at June 30,:

	2019	2018
Financial assets		
Cash and cash equivalents	$ 578,145	$ 1,233,426
Receivables	623,950	522,646
Total financial assets	1,202,095	1,756,072
Less amounts not available for general expenditures		
Refundable advances	(11,700)	(56,700)
Tenant security deposits	(12,674)	(12,746)
Board-designated net assets	(124,931)	(124,874)
	$ 1,052,790	**$ 1,561,752**

In addition, the Organization has a $275,000 line of credit with a bank as an available resource. The line of credit had a balance due of $0 and $265,000 at June 30, 2019 and 2018, respectively; therefore, the available balance on the line of credit was $275,000 and $10,000 at June 30, 2019 and 2018, respectively.

E. Property and Equipment

Acquisitions of property and equipment greater than $1,000 are recorded at cost and depreciated using the straight-line method over estimated useful lives (buildings – 10 to 27.5 years; building improvements – 10 to 20 years; and furniture, equipment, and vehicles – 3 to 10 years). Leasehold improvements are amortized using the straight-line basis over the remaining term of the lease.

Property and equipment consisted of the following at June 30,:

	2019			2018
	In Use	Held for Sale	Total	Total
Land	$ 501,891	$ 53,306	$ 555,197	$ 555,197
Building and improvements	1,130,181	163,133	1,293,314	1,282,709
Leasehold improvements	525,239	-	525,239	521,439
Furniture and equipment	693,906	2,467	696,373	680,022
Vehicles	49,897	-	49,897	49,897
	2,901,114	218,906	3,120,020	3,089,264
Less accumulated depreciation and amortization	(1,926,608)	(128,603)	(2,055,211)	(1,943,647)
	$ 974,506	**$ 90,303**	**$ 1,064,809**	**$ 1,145,617**

Property held for sale: In September 2018, the Organization’s Carr Avenue property was listed for sale. In October 2019, the Organization sold the land and buildings related to the Carr Avenue property and, therefore, has classified the assets as held for sale at June 30, 2019. The Organization received net proceeds totaling $425,470, which equaled the sale prices of the property less closing costs and a loan payment totaling $110,000. A gain on the sale of approximately $483,000 will be reported in the consolidated statement of activities during the year ending June 30, 2020.

Gain on sales of property and equipment: During the year ended June 30, 2018, the Organization sold the land and buildings related to the Maplewood and Regalwood properties. The Organization received net proceeds totaling $628,749, which equaled the sale prices of the properties less the related closing costs. Net proceeds from the sales were primarily used to pay the mortgage debt remaining on the properties. The gain on sales of property and equipment included the following for the year ended June 30, 2018:

	Maplewood	Regalwood	Vehicle	Total
Proceeds from sales, net	$ 437,462	$ 191,287	$ 8,000	$ 636,749
Net book value	(203,186)	(27,621)	(4,725)	(235,532)
	$ 234,276	**$ 163,666**	**$ 3,275**	**$ 401,217**

Donated facilities: The Organization receives free or discounted use of several facilities used for various programs. The value of the free or discounted use of these facilities has been recorded as donated facilities revenue and expense (see Note K).

F. Tenant Leases

The Organization has approximately 40 rental units available for leasing on a month-to-month basis to qualified low-income individuals and families. Although several tenants renew their leases each year, the Organization does not have any tenant leases with terms greater than one year. The Organization’s rental income was $245,275 and $266,780 for the years ended June 30, 2019 and 2018, respectively.

Cash received from tenants for security deposits is restricted by state law and, therefore, cannot be used for the Organization’s operations. Interest on security deposits, calculated at a rate of 4% per annum if not held in a separate interest-bearing account, is required to be paid to tenants upon termination of tenancy. Cash related to security deposits totaled $12,674 and $12,746 at June 30, 2019 and 2018, respectively. The liability for tenant security deposits has been included in accounts payable and accrued expenses in the accompanying consolidated statements of financial position.

G. Forgivable Notes Payable

Montgomery County provides funding to the Organization in the form of promissory notes that may be forgiven if certain conditions are met, some of which are as simple as the passage of time. The Organization’s forgivable notes payable are considered to be liabilities until the conditions of debt forgiveness have been met. While management believes the conditions of debt forgiveness will be met, if the stipulated conditions of debt forgiveness are not met, the notes payable will be repaid in accordance with their terms.

The Organization had one forgivable note payable totaling $588,470 at June 30, 2019 and 2018, respectively. The forgivable note payable is eligible to be forgiven during the year ending June 30, 2038. There were no forgivable notes payable that met the conditions of debt forgiveness during the years ended June 30, 2019 and 2018.

H. Notes Payable

The Organization has financed the acquisition of various housing properties or building improvements through debt obligations from various lenders such as financial institutions, the State of Maryland Department of Housing and Community Development, or the Montgomery County Department of Housing. The Organization’s various housing properties are pledged as security in relation to the notes payable.

Default and forbearance: The Organization defaulted on one of its debt obligations during the year ended June 30, 2018. In relation to the line-of-credit that had an interest rate of 5% and a balance due of $240,000 at the time of default, the Organization signed a forbearance and modification agreement which was effective February 14, 2018.

The forbearance agreement converted the line-of-credit to a revised debt instrument with an interest rate of 5.5% and maturity date of July 1, 2019. The outstanding balance due on the date of the agreement was $230,000 but the Organization was also required to pay legal fees, accrued interest, and other costs. Monthly payments of principal and interest are due over the term of the forbearance agreement. The balance due on the forbearance totaled $179,266 and $206,675 at June 30, 2019 and 2018, respectively. The forbearance was repaid in full on July 1, 2019.

H. NOTES PAYABLE - CONTINUED

Loan guarantees: As indicated in the following chart, two of IW's notes payable have been guaranteed by IHC.

Line-of-credit: The Organization has a line-of-credit with a commercial bank which makes available a total of $275,000 for draw-down. The line-of-credit is secured by various properties owned by the Organization and the balance due is payable upon demand. Draws on the line-of-credit totaled $0 during the years ended June 30, 2019 and 2018. The Organization made a repayment of $265,000 during the year ended June 30, 2019. Therefore, a balance due of $0 and $265,000 is included in the consolidated statement of financial position as of June 30, 2019 and 2018.

Potentially forgivable note payable: The mortgage with a maturity in August 2041 (fiscal year ending June 30, 2042) and an interest rate of 1.00% which has a balance of $63,666 at June 30, 2019 and 2018, could be a forgivable note payable. However, the underlying note documents do not conclusively indicate forgiveness even though the note was provided by Montgomery County and requires no principal payments. Due to the uncertainty of forgiveness, the note payable has not been classified as a forgivable note payable in the consolidated financial statements.

Mortgage payoff: The mortgage with a rate of 5.25% was repaid in full in July 2019.

The notes payable has no debt covenants other than to provide financial information to lenders. The notes payable have various interest rates and maturities and consisted of the following at June 30, 2019:

Type of Note	Rate	Maturity	Principal
Mortgage	5.25%	2020	$ 232,719
Forbearance (IHC guarantees)	5.50%	2020	179,266
Mortgage (IHC guarantees)	4.61%	2023	335,021
Mortgage	3.00%	2026	2,959
Mortgage	4.00%	2026	14,105
Mortgage	1.00%	2042	63,666
			$ 827,736

Future payments of principal under the notes payable are as follows at June 30, 2019:

Year Ending June 30,	Amount
2020	$ 430,791
2021	21,086
2022	22,057
2023	281,744
2024	2,749
Thereafter	69,309
	$ 827,736

I. Net Assets

Without donor restrictions: Net assets without donor restrictions include those net assets whose use is not restricted by donors, even though their use may be limited in other respects, such as by board designation. Undesignated net assets are used for the general operations of the Organization. Designated net assets include those net assets whose use by the Organization has been designated by resolution of the Board of Directors. Net assets with donor restrictions consisted of the following at June 30,:

	2019	2018
Undesignated	$ 372,945	$ 548,506
Designated		
Reserve fund	90,605	90,605
McGregor fund	19,651	19,651
Dring advocacy fund	2,023	2,023
Board-designated endowment fund	12,652	12,595
Subtotal designated	124,931	124,874
	$ 497,876	**$ 673,380**

Losses from operations: The Organization reported losses from operations for the previous four consecutive years (2015 to 2018). The Organization has also reported a loss from operations for the year ended June 30, 2019. The Organization finalized a plan to reduce the losses from operations, which includes increasing unrestricted contributions in addition to decreasing certain administrative and programmatic expenses. While management's plan is no guarantee of future success, it evidences efforts to contain the trend of losses and return the Organization to a sustainable level of operations.

With donor restrictions: Net assets with donor restrictions include those net assets whose use by the Organization has been donor restricted by specified purpose or time limitations. Net assets with donor restrictions consisted of the following at June 30,:

	2019	2018
Program restrictions		
Connections	$ 51,260	$ 60,036
Friends in Action	19,938	10,591
Network	15,235	20,706
Homeless Services	-	49,333
Interfaith Clothing Center	-	30,115
Other	-	12,276
	$ 86,433	**$ 183,057**

I. Net Assets - Continued

Net assets were released from restrictions either by the passage of time or by incurring expenses satisfying the donor's restricted purpose. Net assets with time and / or purpose restrictions are released after both restrictions are satisfied (generally, time restrictions are met first). Net assets released from restrictions consisted of the following for the years ended June 30,:

	2019	2018
Satisfaction of program restrictions		
Connections	$ 196,726	$ 105,864
Interfaith Clothing Center	108,435	112,541
Homeless Services	89,204	10,775
Vocational Services	63,200	21,466
Friends in Action	55,134	33,784
Network	19,921	3,648
Other	12,276	3,300
Interfaith Housing Coalition	4,341	87,174
Emergency Assistance Coalition	2,165	7,532
	$ 551,402	**$ 386,084**

J. Endowment

The Organization’s endowment consists of a fund designated by the Board of Directors to function as an endowment, which is classified as a designated fund within net assets without donor restrictions.

Return Objectives and Risk Parameters

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. As part of the Organization’s continuing diversification and risk management strategy, a portion of endowment funds are invested in cash, fixed income mutual funds, and equity mutual funds. The investment portfolio is intended to produce returns higher than inflation. As a result, a fair amount of risk is deemed acceptable.

Strategies Employed for Achieving Objectives

To satisfy its long-term objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places more emphasis on equity securities to achieve its long-term return objectives.

J. Endowment - Continued

Spending Policy and How Investment Objectives Relate to Spending Policy

The Organization's spending policy allows appropriation of the annual income upon approval of the Board. In establishing this policy, the Organization considered the long-term expected return on its endowment. The spending policy is consistent with the Organization's objective to maintain the purchasing power of the endowment assets.

Changes in the endowment fund consisted of the following for the years ended June 30,:

	2019	2018
Endowment, beginning of year	$ 12,595	$ 339,119
Iinvestment return	57	3,656
Less appropriations	-	(330,180)
Endowment, end of year	**$ 12,652**	**$ 12,595**

K. Donated Goods, Facilities, and Services

Recorded amounts: Donated goods, facilities, and services are recognized as contributions in accordance with accounting principles generally accepted in the United States of America.

Donated goods are valued based on either the number of volunteer hours expended in order to distribute donated clothing or the estimated cost of donated school supplies. Donated facilities are recorded based on the fair value of the rental space. Donated services are recognized at fair value if the services (a) create or enhance non-financial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization.

Donated goods, facilities, and services recorded in the consolidated statement of activities consisted of the following for the year ended June 30, 2019:

	Goods	Facilities	Services	Total
Interfaith Clothing Center	$ 7,836,850	$ 150,667	$ -	$ 7,987,517
Homeless Services	451,035	1,209,102	72,341	1,732,478
Vocational Services	2,400	10,770	64,050	77,220
Friends in Action	215	20,926	21,665	42,806
Development	28,355	-	6,240	34,595
Interfaith Housing Coalition	5,350	20,926	7,245	33,521
Emergency Assistance Coalition	215	3,688	14,550	18,453
Connections	2,750	8,370	-	11,120
	$ 8,327,170	**$ 1,424,449**	**$ 186,091**	**$ 9,937,710**

K. DONATED GOODS, FACILITIES, AND SERVICES - CONTINUED

Donated goods, facilities, and services recorded in the consolidated statement of activities consisted of the following for the year ended June 30, 2018:

	Goods	Facilities	Services	Total
Interfaith Clothing Center	$ 6,703,900	$ 378,970	$ -	$ 7,082,870
Homeless Services	615,691	1,247,752	8,645	1,872,088
Vocational Services	2,400	10,622	37,957	50,979
Friends in Action	28,435	20,556	-	48,991
Development	2,290	-	6,835	9,125
Interfaith Housing Coalition	4,841	18,603	1,358	24,802
Emergency Assistance Coalition	330	2,000	6,200	8,530
Connections	3,995	8,222	-	12,217
General and administrative	508	1,953	3,563	6,024
	$ 7,362,390	**$ 1,688,678**	**$ 64,558**	**$ 9,115,626**

Unrecorded amounts: Many individuals volunteer their time and perform a variety of tasks that assist the Organization with the administration of its programs. Without these volunteers, the Organization would have to hire additional staff to maintain the level of service provided to its clients. Although greatly appreciated by the Organization, accounting principles generally accepted in the United States of America do not allow such services to be recorded in the consolidated statements of activities.

Management has estimated the value of these unrecorded donated services as follows for the years ended June 30,:

	2019	2018
Interfaith Clothing Center	$ 718,599	$ 598,373
Homeless Services	847,574	694,822
Friends in Action	43,176	85,168
Interfaith Housing Coalition	-	1,100
Connections	1,633	688
Network	44,866	-
Emergency Assistance Coalition	14,669	19,766
General and administrative	9,455	20,955
	$ 1,679,972	**$ 1,420,872**

L. Retirement Plan

The Organization has a defined contribution 403(b) salary deferral and savings incentive plan, which covers all eligible employees who meet age and length of service requirements. Until June 30, 2018, the Organization provided a matching contribution equal to 1% of participant compensation and had the option to provide an additional discretionary contribution. Effective on July 1, 2018, the plan document was amended and restated such that the employer contribution consisted of a discretionary match of employee deferrals. The Organization, in its sole discretion, determines the amount of the employer matching contribution.

The Organization's contributions under the plan totaled $500 and $29,269 for the years ended June 30, 2019 and 2018, respectively.

M. Commitments and Contingencies

Administrative operating leases: The Organization has an operating lease for its administrative offices with Rockville United Methodist Church (RUMC). The Organization and RUMC have reached a mutual understanding that the lease arrangement will continue on a month-to-month basis until further notice. The rent expense related to the administrative offices is reported in rent and utilities expense within the accompanying consolidated statement of functional revenue and expense and totaled $78,708 and $72,678 for the years ended June 30, 2019 and 2018, respectively.

The Organization also has an operating lease for copier equipment which expires April 2021. The rent expense related to the copier equipment is reported in printing and production expense within the accompanying consolidated statement of functional revenue and expense and totaled $26,680 and $23,832 for the years ended June 30, 2019 and 2018, respectively.

Homeless Services operating leases: The Organization has operating leases for six houses and several apartments which are occupied by clients of the Homeless Services program. All of the Homeless Services program leases expire within one year.

The Organization has an operating lease for space that supports several programs. The lease expires in April 2021. The base monthly rental was approximately $3,200 during the first lease year, with an annual escalation of 3%. The Organization pays its proportionate share of operating expenses and real estate taxes.

Rent expense related to all of the Homeless Services leases is reported within client support in the consolidated statement of functional revenue and expense and totaled $482,349 and $475,449 for the years ended June 30, 2019 and 2018, respectively.

A summary of the future minimum lease payments related to the aforementioned long-term operating leases is as follows at June 30, 2019:

Year Ending June 30,	Amount
2020	$ 41,109
2021	35,109
	$ 76,218

M. Commitments and Contingencies - Continued

Program audits: Certain programs are funded by contracts with Montgomery County and are subject to audit by the County. Until such audits have been completed, a contingency exists that the Organization could be obligated to refund amounts received in excess of allowable costs. Management believes that no material liability will result from the County's program audits.

Federal awards: The Organization participates in a number of federally assisted grant programs. Total federal expenditures were less than $750,000 for the years ended June 30, 2019 and 2018. While a single audit was not required, these grant programs are subject to financial and compliance audits by federal agencies or their representatives. Therefore, a contingent liability may exist for potential questioned costs that would result from such an audit. Management does not anticipate any significant adjustments as a result of such an audit.

Security deposits: As stipulated in certain tenant lease agreements and by state law, the Organization must meet certain requirements in maintaining security deposits received from tenants. If the Organization is found to be non-compliant with the requirements, it could be liable for up to three times the amount of the original security deposit, plus reasonable attorney's fees.

Employment agreement: The Organization has an employment agreement with a key employee. Under the terms of the agreement if the Organization terminates the key employee without cause, the Organization would be obligated to pay severance in accordance with the terms of the agreement.

N. Bucknell Apartments, LLC

The Organization, through IHC, owned 1% of Bucknell Apartments, LLC (the LLC). The Organization's interest in the LLC was not recorded in the consolidated financial statements due to the deficit in owners' equity that had consistently been reported in the LLC's financial statements for several consecutive years. During the year ended June 30, 2018, the LLC's assets, primarily consisting of the apartment building, were liquidated. As a result, the Organization received $28,032, which was its proportionate share of the liquidation proceeds. The Organization reported a gain on sale of interest in LLC totaling $28,032 for the year ended June 30, 2018.

TATE
&
TRYON
A Professional Corporation
Certified Public
Accountants
and Consultants

2021 L Street, NW
Suite 400
WASHINGTON, DC
20036
TELEPHONE
202/293-2200
FACSIMILE
202/293-2208
WWW.TATETRYON.COM

Independent Auditor's Report on the Supplementary Information

To the Board of Directors
Interfaith Works, Inc. & Affiliate

We have audited the consolidated financial statements of Interfaith Works, Inc. & Affiliate (the Organization) as of and for the year ended June 30, 2019, and have issued our report thereon dated November 25, 2019, which contained an unmodified opinion on those consolidated financial statements. Our audit was performed for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating financial statements and the consolidated statement of expense, net of in-kind, (collectively referred to the supplementary information) presented on the following pages are included for the purposes of additional analysis of the consolidated financial statements rather than to present the financial position, changes in net assets, or cash flows of the individual companies, and is not a required part of the consolidated financial statements. The supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The supplementary information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information on the following pages is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Tate & Tryon

Washington, DC
November 25, 2019

Consolidating Statement of Financial Position

June 30, 2019

	IW	IHC	Eliminations	Consolidated
Assets				
Cash and cash equivalents	$ 395,459	$ 182,686	$ -	**$ 578,145**
Receivables	620,865	3,085	-	**623,950**
Due from affiliate	-	317,817	(317,817)	**-**
Loan guarantees from IHC	514,287	-	(514,287)	**-**
Prepaid expenses and other assets	48,037	7,317	-	**55,354**
Property and equipment	502,566	562,243	-	**1,064,809**
Total assets	$ 2,081,214	$ 1,073,148	$ (832,104)	**$ 2,322,258**
Liabilities and net assets				
Liabilities				
Accounts payable and accrued expenses	$ 283,906	$ 26,137	$ -	**$ 310,043**
Refundable advances	11,700	-	-	**11,700**
Due to affiliate	317,817	-	(317,817)	**-**
Loan guarantees to IW	-	514,287	(514,287)	**-**
Forgivable notes payable	588,470	-	-	**588,470**
Notes payable	514,287	313,449	-	**827,736**
Total liabilities	1,716,180	853,873	(832,104)	**1,737,949**
Net assets				
Without donor restrictions	278,601	219,275	-	**497,876**
With donor restrictions	86,433	-	-	**86,433**
Total net assets	365,034	219,275	-	**584,309**
Total liabilities and net assets	$ 2,081,214	$ 1,073,148	$ (832,104)	**$ 2,322,258**

Interfaith Works, Inc. & Affiliate

Consolidating Statement of Activities

Year Ended June 30, 2019

	IW	IHC	Eliminations	Consolidated
Activities without donor restrictions				
Revenue and support				
Donated goods, facilities, and services	$ 9,904,189	$ 33,521	$ -	**$ 9,937,710**
Federal, state, and county contracts	4,252,414	-	-	**4,252,414**
Contributions	696,099	-	(16,085)	**680,014**
Rental income	-	245,275	-	**245,275**
Program income	149,135	-	-	**149,135**
Investment income	225	49	-	**274**
	15,002,062	278,845	(16,085)	**15,264,822**
Special events	102,776	-	-	**102,776**
Less costs of direct benefits to donors	(19,246)	-	-	**(19,246)**
	83,530	-	-	**83,530**
Net assets released from restriction	547,061	4,341	-	**551,402**
Total support and revenue	15,632,653	283,186	(16,085)	**15,899,754**
Expense				
Program services				
Interfaith Clothing Center	8,275,553	-	-	**8,275,553**
Homeless Services	5,525,719	-	-	**5,525,719**
Interfaith Housing Coalition	21,835	319,150	(16,085)	**324,900**
Vocational Services	318,169	-	-	**318,169**
Connections	244,018	-	-	**244,018**
Emergency Assistance Coalition	168,046	-	-	**168,046**
Friends in Action	151,393	-	-	**151,393**
Network	70,919	-	-	**70,919**
Other	2,336	-	-	**2,336**
Total program services	14,777,988	319,150	(16,085)	**15,081,053**
Supporting services				
General and administrative	557,780	29,117	-	**586,897**
Development	407,308	-	-	**407,308**
Total supporting services	965,088	29,117	-	**994,205**
Total expense	15,743,076	348,267	(16,085)	**16,075,258**
Change in net assets without donor restrictions from operations	(110,423)	(65,081)	-	**(175,504)**
Loan guarantee to IW	44,081	(44,081)	-	**-**
Change in net assets without donor restrictions	(66,342)	(109,162)	-	**(175,504)**
Activities with donor restrictions				
Contributions	450,437	4,341	-	**454,778**
Net assets released from restriction	(547,061)	(4,341)	-	**(551,402)**
Change in net assets with donor restrictions	(96,624)	-	-	**(96,624)**
Change in net assets	(162,966)	(109,162)	-	**(272,128)**
Net assets, July 1, 2018	528,000	328,437	-	**856,437**
Net assets, June 30, 2019	$ 365,034	$ 219,275	$ -	**$ 584,309**

Interfaith Works, Inc. & Affiliate

Consolidated Statement of Expense, Net of In-Kind

Year Ended June 30, 2019 with 2018 Totals

	2019			2018
	Expense	**In-Kind**	**Expense Net of In-Kind**	**Expense Net of In-Kind**
Program services				
Interfaith Clothing Center	$ 8,275,553	$ (7,987,517)	**$ 288,036**	307,258
Homeless Services	5,525,719	(1,732,478)	**3,793,241**	3,801,137
Interfaith Housing Coalition	324,900	(33,521)	**291,379**	387,900
Vocational Services	318,169	(77,220)	**240,949**	219,993
Connections	244,018	(11,120)	**232,898**	150,864
Emergency Assistance Coalition	168,046	(18,453)	**149,593**	152,945
Friends in Action	151,393	(42,806)	**108,587**	90,009
Network	70,919	-	**70,919**	73,281
Other	2,336	-	**2,336**	3,300
Total program services	15,081,053	(9,903,115)	**5,177,938**	5,186,687
Supporting services				
General and administrative	586,897	-	**586,897**	669,548
Development	407,308	(34,595)	**372,713**	413,510
Total supporting services	994,205	(34,595)	**959,610**	1,083,058
Total expense	$ 16,075,258	$ (9,937,710)	**$ 6,137,548**	$ 6,269,745